

# RECRUITMENT SOLUTIONS

THERE ARE NO LIMITS TO WHAT  
PEOPLE CAN ACHIEVE



Hudson

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# HELPING YOU FIND THE RIGHT POTENTIAL.

BUSINESS IS ABOUT PEOPLE, THE BEST PERFORMING BUSINESSES WILL BE THOSE THAT CAN ATTRACT THE BEST PEOPLE AND KEEP THEM MOTIVATED AND INSPIRED. WE HAVE THE SKILLS AND KNOWLEDGE TO HELP YOU DO THIS.

Not only will Hudson find you the person with the ideal skills, we will also ensure they fit your company's culture and contribute to the development of your team and company's corporate culture.

According to a study conducted by the Harvard Business School, the cost of hiring the wrong person can be between three and five times their annual compensation. This highlights the importance of getting it right first time.

At Hudson, we recognise that selecting the right staff is one of the most critical decisions you can make for your business. That's why our solutions combine unique factors to ensure you make the right choice:

- | Specialist advice across a wide range of industries and functional specialisations
- | Hudson's proprietary competency framework
- | A battery of recruitment techniques tailored to your needs
- | International database of highly qualified candidates
- | my.hudson.com, Hudson's new online career portal that puts your company in front of highly qualified talent
- | Best-practice proprietary tools developed by our R&D centre and talent management specialists
- | The ability to handle single assignments as well as large global projects

HUDSON CAN MEET YOUR NEEDS ON A LOCAL OR INTERNATIONAL LEVEL, FROM SINGLE PLACEMENTS TO LARGE RECRUITMENT PROJECTS AND GRADUATE RECRUITMENT CAMPAIGNS. WE ALSO OFFER OUTSOURCING SOLUTIONS THAT IMPROVE YOUR RECRUITMENT PROCESSES, HELP MANAGE YOUR COSTS AND PROVIDE YOU WITH A GREAT LEVEL OF FLEXIBILITY.

## HUDSON ADVISORY

After listening to your needs, Hudson will work with you to define the ideal job profile embracing the key behavioural and technical skills needed for the role.

## ACCESSING TALENT

Finding the right people can be a complex process. Our consultants are able to help you attract the right talent by using a wide range of channels on an international level.

## THOROUGH ASSESSMENT

Hudson's comprehensive assessment and selection process will consist of the most appropriate combination of steps for your recruitment project.

## DEVELOPMENT

Our role does not stop when the employment contract is signed. We will help you plan development opportunities for your new recruit.

IF PEOPLE ARE AT THE HEART OF YOUR BUSINESS, YOU SHOULD SPEAK TO US.



# THE WAY WE WORK WITH OUR CLIENTS AND CANDIDATES

AT HUDSON WE PRIDE OURSELVES ON PROVIDING A SUPERIOR EXPERIENCE FOR OUR CLIENTS AND CANDIDATES. THIS IS HOW WE WORK:

**WE TREAT EACH CANDIDATE AS WE WOULD LIKE TO BE TREATED**

We explore our candidates' aspirations and treat them with the professionalism they expect.

**WE SELECT CANDIDATES ON AN OBJECTIVE BASIS**

The objective screening of individuals for a role is a vital part of our process. Where appropriate, we use assessment tools and structured interview techniques to give an objective background to the selection process.

**WE TELL THE CANDIDATE THE WAY IT IS**

For every role, there are qualities that will make a candidate succeed. When people decide to leave their current position, they need to be sure that they can succeed in their new job. At Hudson, we present the role and the client appropriately and honestly.

**WE DEMONSTRATE OUR EXPERTISE**

We only operate in areas where we can demonstrate expertise and add value to our clients and candidates. Our consultants are able to advise clients and candidates in the specific functions we recruit for and the sectors in which we operate.

**WE TREAT EACH CLIENT AS IF THEY WERE OUR ONLY CLIENT**

By taking the time to listen to our clients, we gain a greater understanding of the technical skills and competencies that are required for a role, as well as the cultural fit. We offer a solution to the problem with a clear benefit to the client, not just a methodology.

**WE MANAGE EXPECTATIONS**

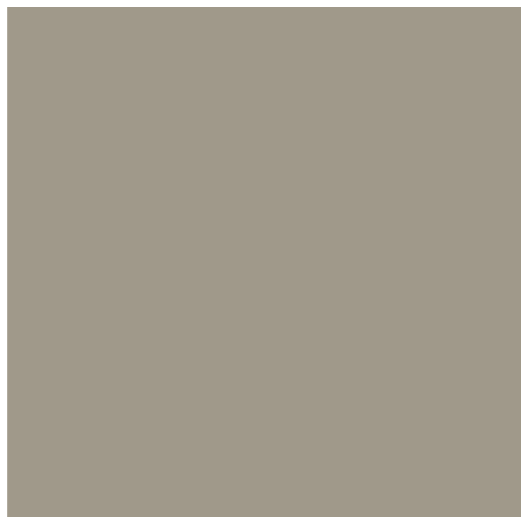
The way to build trust is by controlling the recruitment process and managing expectations. We provide clear and precise Terms of Engagement for the proposed solution.

**WE FOLLOW UP**

Completing a placement is not the end of the journey. We believe in making sure we are doing the best job we can by monitoring the quality of delivery, following up with the client and candidate after the placement, and continually improving our tools and work practices. We systematically conduct post-placement surveys with candidates and clients.

**WE GET THE DETAILS RIGHT**

As a public company, our quality of service is measured through our financial performance and indicators, and we ensure that completed work is invoiced promptly and accurately. We work within strictly established compliance standards.



# WORK IS A LIFE EXPERIENCE, NOT JUST A JOB!

WE HELP PEOPLE DISCOVER THEIR POTENTIAL.

Our business is about understanding people – their hopes and aspirations. It's about finding the right blend of work and life that inspires and enriches. It's about fulfilment, relationships and the sense of exhilaration when one achieves a goal or overcomes a challenge.

At Hudson, we help people achieve their aims, whether they are clients, candidates or staff. We recognise that there is no limit to what people can achieve.

HUDSON (NASDAQ: HHGP) is a leading provider of permanent recruitment, contract professionals and talent management solutions worldwide. We employ 3,600 professionals serving clients and candidates in more than 20 countries.

For more information on Hudson please visit [www.hudson.com](http://www.hudson.com)



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